

## Depiction of Vendor's Scorings per Question Total Average

Assessment Year : 2020 Vendor Name : MCNS-MOBILE CLOUD NETWORKS Performance Assessment : SUFFICIENT PERFORMANCE Total (Score) : 78.00%

### Certifications & Financial Stability (ISOs, CSR process & GDPR) (Strategic)

Does the vendor have any CSR process in place?	1.00
Is the Vendor GDPR Compliant?	1.00
What is the vendor's assessment level regarding the ISO standards that it has been certified?	1.00
How would you define the financial stability of supplier according to annual financial statements or ICAP rates?	3.00

### Cost (Strategic)

How would you assess the supplier regarding the discounts level and the final cost being provided?	5.00
Has the supplier the ability to provide alternative solutions for cost reduction?	4.00

### Payment Terms Adaptability (Strategic)

How would you assess the agreed payment terms with the supplier in relation to the market's average?	5.00
How would you assess the flexibility of the supplier in relation to payment issues?	5.00

### Quality (Strategic)

How would you rate the quality performance of supplier?	4.00
How would you rate the quality performance of delivered goods and services provided by the supplier?	5.00

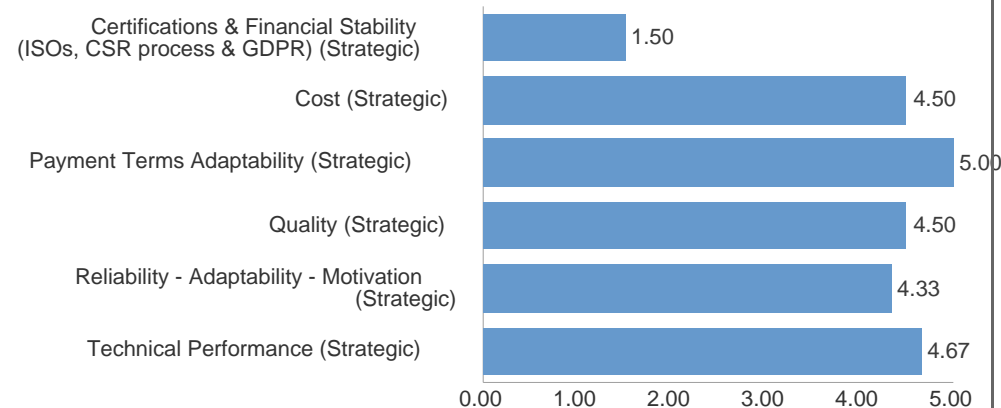
### Reliability - Adaptability - Motivation (Strategic)

Does the vendor have an effective product/project management?	5.00
How would you rate the vendor's accuracy and on time delivery of goods or services according to the specifications of contract or order?	4.00
Does the vendor have quick responsiveness and ability for problem solving in case of emergency or special request?	4.00

### Technical Performance (Strategic)

How would you assess the vendor's performance regarding installation and commissioning services delivered in last project / year?	5.00
How would you assess the maintenance services delivered and also the responsiveness to possible queries during the last project's implementation?	5.00
Does the vendor have a good understanding of the requirements that are provided and also how would you rate vendor's capability to be compliant with the requirements of the requests?	4.00

### Results Overview



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